



United States Fight League
P.O. Box 451, Lake Forest, CA 92630

www.fightleague.org

To: USFL Board of Directors

Date: 1/07/2021

Subj: Board of Directors meeting

Jan 10, 2021, 12 noon (PST)

Call in #(712) 775-7031 . Access Code 704107

I. 2020 Recap: 33 bouts / 0 injuries

2/01/20 - Florida Super show - 13 bouts/ 0 injuries

2/22/20 - Evolutions Sports Expo - 8 bouts / 0 injuries

10/24/20 - UMMAF US vs PR - 12 bouts / 0 injuries

*Multiple event cancelations including National and World Championships due to COVID 19

II. Financials: (P&L attached)

Revenue: \$11,263/20

Expenses: \$8,195.07

Carried Over 2019: (-\$4,555.55)

Net: (-\$1,487.42)

Summary: Most of the income generated in 2019 were registrations to the National Championships and Team USA gear purchases. Although the 2020 Nationals was cancelled most athletes left their registrations open for the 2021 Nationals. It's assumed that more will request refunds if they determine they cannot go to Florida for the competition. These funds paid off our outstanding debt of approximately \$4000 stemming from the line of credit needed for the US team's entry to the world championships. We raised approximately half of the \$8000 and utilized a business line of credit to pay the remainder. We were unable to recuperate funds from licensing to pay off the debt because all licensing was prorated 9 months to compensate

for COVID 19 and the general lack of events which would require new licensing. We also used \$1379 of funds earmarked to support the U.S. Team at the next world championships to pay of expenses. These funds will have to be returned to the U.S. Team account once we are financially able to do so. Because we “borrowed” these funds we ended 2020 with no debt and approximately \$300 left in our account. 2021 challenges include paying for our business and professional liability insurance, paying for the U.S. Nationals with most of registration funds already expended and to issue refunds once more are requested. At the end of 2020 we launched a successful; Facebook fundraising campaign that should bring in over \$1000 that we can use as directed by the board. We should receive these funds by February. I also applied for a \$5000 grant from the California COVID relief grant program which would almost compensate for all our loses due to COVID 19 shutdowns and have funds to better prepare for the U.S. Nationals.

III. Board Vote on use of Facebook fundraiser funds

Options:

1. Pay off the insurance policy in full
2. Put a down payment on insurance policy and use funds to pay for pre ordered items for nationals.

IV. Regions/ States

- **West** – Regulated amateur combat sports have been prohibited since March in California.
- **Central** – Christina Taylor is discussing plans to add youth bouts to Valor Fighting Championships in Tennessee.
- **East / South** – Florida has been the most active state for all combat sports. New promotion scheduled this February, and the National Championships is scheduled for April 3rd, both in Central Florida. We are looking to add promoters in Southern Florida. No new activity in the East aside from the USFL divisions held at the Point MMA tournament in Maryland. James Swensen is coordinating.
- **Military/ Public Safety** – Both the Police and Fire games and Camp Pendleton CG cup events were canceled in 2020 due to COVID.
 1. We are proposing to add Brazilian JiuJitsu Gi divisions to the U.S. Police and Fire Championships held annually in San Diego. We have run No Gi grappling competitions for the games for many years, participation has been good but stagnant. It’s our hope that the addition of Gi divisions will increase participation which in return would increase the Law Enforcement community’s exposure to JiuJitsu in general.

2. We had planned to re- introduce Pankration to Marine Corps Base Camp Pendleton in 2021 but due to setbacks and uncertainty stemming from COVID we will attempt to do so in 2022. The two Commanding Generals Cup Grappling events are scheduled for 2021.
 3. We only ran one free Law Enforcement seminar last year. Will try to host three in 2021.
- **Character Development/ crime prevention**
 1. Kravis Leadership Institute will start its 3rd year developing the program to install Respect, Responsibility and Resilience. The student researchers will begin interviewing industry experts this upcoming semester.
 2. USFL Florida has partnered with the JV Foundation and will utilize Credible messengers with USFL coaches' licenses to mentor victims of human trafficking and juvenile delinquents.

Proposal to add regions:

Background: Aside from Florida and Tennessee we have been unsuccessful in starting and growing new states and regions. We get inquiries from individuals on a regular basis and none have followed up.

To draw qualified and motivated individuals capable to expanding the sport I propose we discuss the concept sharing of USFL athlete memberships fees with state directors. State directors would also recruit promoters, officials and participating gyms to increase competition opportunities which would increase memberships that would directly benefit them. State directors would work under the direction of regional directors who can be board members.

V. National Championships

- We have committed to the date of April 3rd for the Nationals in the greater Orlando, Florida area. A venue is yet to be secured but there are three concrete options. We have a cage supplier who will sponsor two cages for the event.
 1. We have an event coordinator for Kissimmee attempting to get venue fees waived for city and county venues.
 2. The same organizer is soliciting for donations to pay for the venue if the city and/ or county will not waive the funds.
 3. We can get a smaller non municipal venue sponsored by private donations who support the Florida USFL programs.
 4. We pay for a smaller non municipal venue on our own.
- A contingent from Uganda is planning on attending to help train their officials. Possibility of having two exhibition bouts for their athletes and the Ugandan dance

group Triplets Ghetto Kids will be brought to perform. They will be coming with their own news crew.

- Possibility to share venue with other promotion/ competition.
- Spectator proceeds will be split and benefit The Triplets Ghetto Kids Orphanage Foundation and USFL Youth World Team fund.

Outstanding Requirements for nationals

1. Order awards
2. Award stand
3. Ensure we have enough qualified officials
4. Distribute Team USA gear and order more gear in required after nationals.
5. T-Shirts
6. Event flyer
7. Event marketing video
8. Marketing campaign
9. Contact existing registrations to change age / weight category
10. Hire an experienced smoothcomp operator to run brackets.
11. Volunteers to help with gate, photos, videos and awards.
12. Run a fundraising raffle for youth world team.

VI. World Championships and International competition opportunities

Opportunities limited to athletes from U.S. Nationals only

1. 2021 IMMAF World Youth Championships – July/ Aug - Antalya, Turkey
2. Government funded competition in Uganda – Late June
3. Competition in Cuba – Early June not confirmed yet

VII. Non Agenda items (limit 3 minutes discussion)

1. Financial
2. Parents
3. Special
4. Health & Safety
5. Media